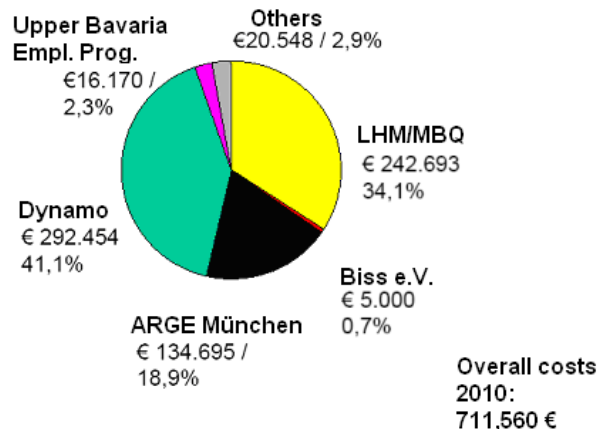


the financing...

was determined by various factors in 2010:

- **individual financing of employees by the ARGE München** (subsidized employment).
- **financing of the main personnel (instructors) by the city of München** from the MBQ programme (a Munich job and qualification programme).
- financing of the entire **material expenses** and **partly of the personnel costs by revenues**
- **additional financing** by the administrative district of Upper Bavaria (employment programme), the integration authority as well as by appropriated donations for example the sponsorship for our storekeeper by the street paper BISS.

Costs 2010 - Sponsors and Financing Percentage



jobs, qualification and training in the shop/workshop

Dynamo employs and trains in the following fields:

- assembly and repair of bikes
- disassembly of old bikes
- customer advisory service and sale
- after-sales service
- waste separation and recycling
- storekeeping and commodities management
- office, accounting and marketing

job training and advanced vocational training (retraining) possible for...

- mechanic for two-wheeled vehicles specialized on bikes
- bike assembler
- office administrator

Dynamo is member of the Chamber of Trade and of the guild as well as **registered job training firm**. Our instructors are approved **training supervisors**.

In 2010 two re-trainees were apprenticed as mechanics for two-wheeled vehicles specialized on bikes as well as one office administrator. Three employees were apprenticed as bike assemblers. Two of the latter have passed their final examinations successfully.

Dynamo Fahrradservice Biss e.V. Extract from the Annual Report 2010



Dynamo Fahrradservice Biss e.V.
Haager Strasse 11
81671 München
telephone (089) 448 72 00
telefax (089) 688 72 74
info@dynamo-muenchen.de
<http://www.dynamo-muenchen.de>

Our workshop offers...

bikes

- sale of second-hand bikes
- sale of second-hand parts
- sale of vintage bikes

repairs

- repairs of all kinds
- lacing and truing
- tire service
- safety service
- accident cost estimates
- frame measurement
- vintage bike service
- special request

recycling

- acceptance of old bikes (free of charge)
- collection of old bikes (cost sharing)
- recycling of tires and tubes

In 2010 we have...

- produced 801 second-hand bikes
- repaired 2,247 customer's bikes
- received more than 1,000 old bikes as donations and through collections

The chief aim of our work is the integration of long-term unemployed people, both socially and vocationally.

The social business...

- runs a bicycle shop with recycling workshop for this purpose
- offers 22 jobs to long-term unemployed people
- offers work, qualification, job training and advanced vocational training
- is an acknowledged non-profit business
- works closely together with the Munich-based street paper BISS

In 2010 we employed 39 staff members

- they were 38 years old on average, the youngest being 18, the oldest 60
- nearly all of them were paid according to social security statutes (minimum subsistence level for unemployed)
- almost every second employee (20) has no completed vocational training yet

In 2010 a total of 20 employees have left Dynamo, 6 of whom have found a job immediately after leaving us. On a long-year average they are actually 50 % who made the leap out of long-term unemployment.

our customers...

- are citizens of Munich, who think our work is useful and good – both our work with people as well as our services
- come because of recommendations by friends and family (43%)
- appreciate us because we run a social business. 86 % of our customers knew that before they came to us.
- marked the services of our bike shop with the grade A (very good)
- think that Dynamo improves the situation of unemployed people

where you can find us:

Haager Strasse 11, just next to the train station "Ostbahnhof" (S-Bahn, U-Bahn, long distance services)

Our business hours for customers:

**Tuesday to Friday 9 a.m. – 1 p.m. and
2 p.m. – 6.30 p.m.**

